

# [Broker Price Opinions]

## **Nationwide delivery of Broker Price Opinions.**

Thousands of times each day, smart mortgage professionals put their trust in BPOs from Source One Services. They do because they know that they don't have to compromise speed, accuracy, or value. Source One delivers all three.

**Speed:** Time is money to our clients. When it comes to the fastest-possible delivery, nobody else compares to Source One. Our clients rely on Source One Services to maintain the fastest turnaround times in the industry. With actual average BPO turnaround times of three days for standard orders and 1.8 days for rush orders, Source One delivers results when our clients want them. Source One's unique approach to placing orders, using proprietary Auto-Delivery and Auto-Accept technologies, means that orders are placed in minutes, rather than in hours or days.

**Quality:** Less time spent in placing the orders means more time is available to ensure the highest quality results. Source One's approach to uncompromising quality begins with over 230 data checks in the system, and continues with an experienced team of quality reviewers. At every step of the process, Source One Services complements the industry's best technology with experienced human reviewers. Results are not released to our clients until a Quality Manager puts a stamp of approval on them.

**Value:** Regardless of the technology, the human touch, or any other factor, Source One recognizes that their clients must see measurable value for their valuation dollar. With volume discount schedules and wholesale pricing, Source One guarantees that nobody else can compete for your business.

How many times have you placed orders with a BPO provider, only to have a percentage of them returned as cancelled just because the properties were in areas that were hard to access? That's not a sign of quality valuation services! Source One Services gives you a 100 percent fulfillment guarantee. We will not cancel any order unless instructed by our clients. That's true BPO quality and service!

## **Hybrid valuation products meet your needs.**

Always ready to deliver hybrid valuation products to meet the changing needs of mortgage professionals, Source One Services combines the speed and low-cost features of an AVM with the peace of mind that only an on-site inspection can provide. Leave it to Source One to bundle the AVM report with an inspection of condition and current photos of the subject property – and deliver it within an average of two days. This revolutionary new valuation product is changing the way that clients view AVM data.

Called ValueView, this hybrid valuation alternative leverages the benefits of both AVMs and on-site inspections to create an appealing property valuation option. ValueView employs the country's best AVM tools – First American's Value Point 4 and Freddie Mac's Home Value ExplorerSM – to ensure the highest-possible "hit rate." Typically, ValueView achieves a 65 to 70 percent "hit rate" when using an integrated combination of these two AVM tools. ValueView is set-up to offer automatic upgrades to BPOs or appraisals for the "no-hits".

## **Valuation Leadership plus the strength of eAppraiseIT and First American.**

Source One is owned by eAppraiseIT, LLC. A joint venture between The First American Corporation and LandAmerica Financial Group, eAppraiseIT is managed and majority owned by First American.

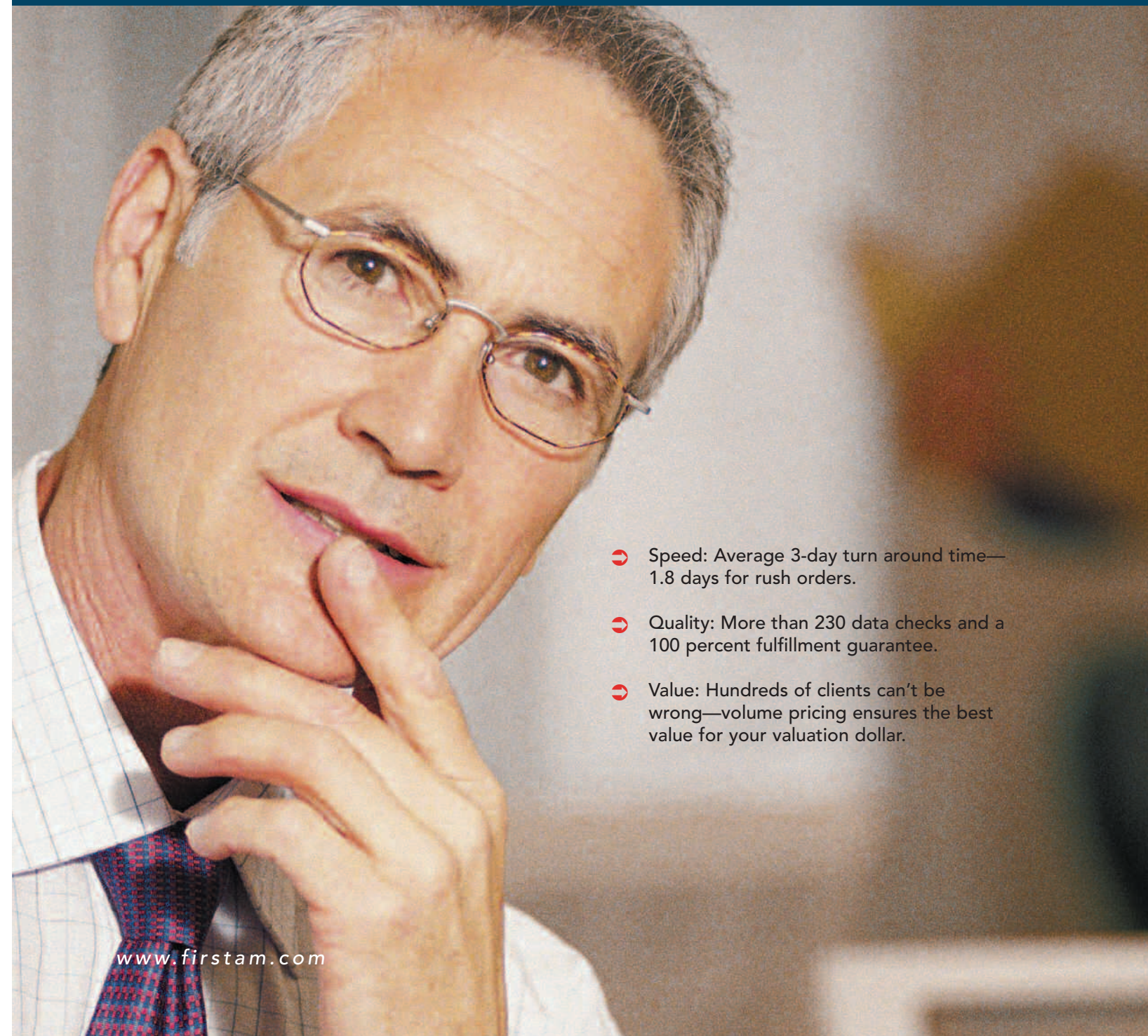
Innovation, expertise, and an unyielding attention to quality have made eAppraiseIT the collateral valuation industry leader. In partnership with eAppraiseIT, we are able to draw on the strength of The First American Family of Companies to ensure that we meet your valuation needs today, tomorrow and beyond.

## **Don't Compromise!**

When it comes to property valuations, mortgage professionals are tired of compromising. Source One Services understands that. We invite you to put us to the test. We're confident that you'll see the true value of our "no-compromise" promise.

## **Source One Services**

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801.303.2985 ▼ [www.sourceoneservices.com](http://www.sourceoneservices.com)



- ➔ Speed: Average 3-day turn around time—1.8 days for rush orders.
- ➔ Quality: More than 230 data checks and a 100 percent fulfillment guarantee.
- ➔ Value: Hundreds of clients can't be wrong—volume pricing ensures the best value for your valuation dollar.

**THE FIRST AMERICAN CORPORATION  
PRODUCTS AND SERVICES**

**MORTGAGE INFORMATION**

Credit Reporting Information  
Appraisal and Property Valuation  
Flood Determination and Compliance  
Mortgage Document Services  
Vendor and Transaction Management  
Services

*Default Management Solutions:*

Field Inspections  
Loss Mitigation Services  
National Default Outsourcing  
REO/Title/Trustee Sale Guarantee  
Settlement Services  
Foreclosure Trustee Operation

*Default Technologies:*

Foreclosure Claims Processing—CMA  
Data Access Information SYstem—Daisy  
Web-based Workstation—eDaisy  
National Default System—NDS  
Invoice Management System—iClear  
Referral System—VendorScape/CMS

*Escrow Servicing Products:*

Residential Real Estate Tax Reporting  
Commercial Tax and Tax Valuation Services  
Flood Compliance  
Mortgage Servicing Software Systems

**TITLE INSURANCE AND SERVICES**

Residential Title Insurance  
National Commercial Services  
International Title Insurance  
Eagle 9™ UCC Insurance  
ExpressMap™  
National Homebuilder Services  
National Relocation Services  
Vacation Ownership Services  
National Default Title Services  
Lender Services  
Equity Loan Services  
1031 Tax-deferred Exchange Services  
Title and Escrow Systems  
Aircraft and Vessel Title Insurance

**RESIDENTIAL REAL ESTATE  
TECHNOLOGY AND SERVICES**

**PROPERTY INFORMATION**

Property Information and Map  
Image Products  
Title Plant and Document  
Imaging Services  
Database Management Services and  
Document Imaging Systems  
Property Valuation Services  
Property Disclosure Information

**CREDIT INFORMATION**

**SPECIALTY INSURANCE AND PROTECTION**

**FINANCIAL SERVICES**

**SCREENING INFORMATION**



MORTGAGE INFORMATION SERVICES

Faster. Better. Cheaper. Conventional wisdom says that you can only have two of these. At Source One Services, we believe that anything less than *all three* is a compromise that smart mortgage professionals don't have to make. Thousands of times, every day, they choose Source One Services for "no-compromise" BPOs.

Through the industry's leading Internet-based delivery system, called SourceNet™, we provide accurate, reliable residential valuations anywhere in the United States. Using our simple yet powerful technology, clients place orders, obtain instant reporting on order status, and receive results in .PDF format.

Have a question? Don't understand the BPO results? Need to talk to the broker? No problem! Source One's account management team provides the human touch that our clients swear by. Even with the industry's best system at your fingertips, there's no need to give up personalized service.

SourceNet's flexible architecture integrates with the major mortgage servicing platforms and delivers results in a variety of established forms and formats. Custom forms are a snap with SourceNet, quickly generating the output our clients want—how they want it and when they want it.

You see, at Source One Services, we're all about eliminating the compromises! Experience the "no-compromise BPO" from Source One Services.

